



# CASE STUDY: Besito Mexican

#### INDUSTRY: Restaurant | HOME OFFICE: Tampa, FL | EMPLOYEES: 570 | WEBSITE: besitomexican.com

Consul Partners asked Corvirtus to help prepare Besito Mexican for growth. Corvirtus helped leadership define the culture, create their vision, and build hiring and performance tools to support their intended culture.

## Background



Consul Partners partnered with the founders of Besito Mexican to develop and grow the brand. Defining the Purpose, Goal, Core Business Belief, Principles, and Promises were important to preserving the culture while creating a platform for growth.

## Solutions



Corvirtus helped leadership create an inspiring vision of the future—The Besito Way—to provide a framework for defining performance and success. Corvirtus identified the right pre-employment assessments, developed the careers webpage, and created an Early Employment Experience survey to assess the quality of the first 90 days of an employee's experience.

### Results



Corvirtus' hiring tools simplified the new restaurant hiring process by identifying great performers. "If you don't establish the story of the culture or have the right hiring tools, then your business is at a disadvantage," said Connerty. "The results from Corvirtus are foundational and very positive. They help define the magic of our culture by laying down our principles and beliefs."

### **KEY HIGHLIGHTS**

"Previous experience working with Corvirtus has made us confident that if you develop and use the tools they create for you, your chances for success are increased dramatically."



Hugh H. Connerty, Jr. ConSul Partners Managing Partner "Corvirtus can give your company an edge. People who do not have the tools Corvirtus provides should not consider moving forward without them."